The Credit Line Channel

Daniel L. Greenwald, John Krainer, Pascal Paul

discussion by Toni Whited

2020 Virtual Finance Workshop

A paper with two parts . . . and 99 pages . . . and 67 footnotes

► Some old facts regarding monetary policy shocks

Interesting new stylized facts on the usage of credit lines after shocks

► Model to help us understand the facts

Discussion The Credit Line Channel 2/17

The Y14 data are a gold mine

Financial statements from private firms from **banks** required reports.

► Separate data on the used and unused parts of credit lines

Discussion The Credit Line Channel 3/17

- Levels
 - ▶ The used portion of credit lines account for more than half of all credit.
 - ► On average, the unused portion of credit lines is greater than used credit lines and term loans!
 - ► Big firms use more credit lines
- Changes
 - Firms use credit lines after cash flows fall
 - Increases in credit after contractionary monetary shocks are all credit lines
 - Banks contract loans to firms without credit lines

Discussion The Credit Line Channel 4/17

The model is gnarly

- Two kinds of firms: constrained and unconstrained
- For both kinds:
 - Use factors to produce output
 - Finance the factors with profits and tax-advantaged debt
 - ▶ Debt is constrained by covenants
 - Dividends cannot be negative (no external equity)

Debt financing

- ► An almost constant returns way to transfer resources through time
- ► Has a standard tax advantage: firm is impatient relative to the return on debt
- ▶ The firm wants an infinite amount of debt.
- ▶ Debt is limited by distress costs, covenants, or a collateral constraint.
- ► Firms endogenously limit debt **further** because equity is costly or unavailable.

The two types of firms are different

- Constrained are more likely to face a binding equity constraint because they are more likely to die
- Constrained firms can only take out loans at a time-varying spread above the risk-free rate
- ► Unconstrained firms can use credit lines that charge a fixed spread above the risk-free rate

Discussion The Credit Line Channel 7/17

In response to a negative TFP shock

- Unconstrained firms compensate by using their credit lines
- Constrained firms do not use as much debt because spreads rise
- Constrained firms have a higher marginal product of capital, so investment falls

Discussion The Credit Line Channel 8/17

The data analysis part of the paper is largely fine

- ► Too much causal language
- ► Too many footnotes
- But basically really interesting

Does the model get at the essence of credit lines and term loans?

- Interest rate terms do differ, but
- ► Maturity and flexibility matter more
 - Credit lines are by nature very short term
 - ► Term loans are by nature longer term

Discussion The Credit Line Channel 10/17

- ▶ Nikolov, Schmid, and Steri (2019) think hard about the use of cash versus credit lines
- ▶ Gomes, Jermann, and Schmid (2016) explain how it is essential to have long-term debt for short term shocks to matter
- ▶ Diamond and He (2014) show that debt overhang can be less important for short-term debt
- ▶ Wang, Whited, Wu, and Xiao (2019) (among others) show that it is not intractable to have both short- and long-term instruments in a structural model

The Credit Line Channel 11/17 ➤ Something that folks in corporate finance have not used as a debt restriction mechanism.

- ▶ Why? They arise endogenously as a mediating factor for the terms of loans.
- ▶ Covenants directly and mechanically tie the amount of debt to TFP shocks.
- ► Would the quantitative effects be the same without a state-dependent "collateral" constraint?

One difference between loans and lines

- Credit lines are heavily collateralized
- ► Term loans less so, so default is more likely
- ► Endogenize the loan spread

- Credit lines short-term and collateralized
- Term loans long-term and not collateralized
- ▶ Have the sectors differ in their degree of assets that can be used as collateral
- ▶ I think there would still be distributional effects between sectors.
- but the mechanism would be flexibility instead of spreads

If I were modeling the aggregate mechanism

- Is the mechanism firm choice of debt or bank loan supply
- Model the banking sector more richly and incorporate balance sheet constraints on lending
- Distinguish between loan demand and supply

- $ightharpoonup \ln(c) + \phi(1-n)$
- ► Make the consumer sector as simple as possible because almost all the action is all in other sectors
- ► Except the spread, but can you get the results without the spread?

A paper with enormous potential

Interesting topic!

► Think of different ways to distinguish the basic characteristics of credit lines versus loans.

Discussion The Credit Line Channel 17/17

- Diamond, D. W., and Z. He. 2014. A Theory of Debt Maturity: The Long and Short of Debt Overhang. *Journal of Finance* 69:719–762.
- Gomes, J., U. Jermann, and L. Schmid. 2016. Sticky Leverage. *American Economic Review*
- Nikolov, B., L. Schmid, and R. Steri. 2019. Dynamic Corporate Liquidity. *Journal of Financial Economics* 132:76–102.
- Wang, Y., T. M. Whited, Y. Wu, and K. Xiao. 2019. Market Power and Monetary Policy Transmission: Evidence from a Structural Estimation. Working Paper, University of Michigan.